MASB 2015 Summer Board Meeting

Introduction & Charge

David Stewart Loyola Marymount University Founding Chair of the MASB August 2015 Chicago



Marketing Accountability Standards Board of the Marketing Accountability Foundation

MASB is Focused & Unique

There is one group exclusively devoted to marketing measurement...predictive of financial return...and all marketers who are serious about meeting the accountability mandate should get involved.

Bob Liodice, ANA CEO June 17, 2014



It will not be easy...it is going to take a lot of effort (and by a lot of professionals).

If it was easy, someone would have already tackled this crucial issue.

The payoff, however, will be worth the time, effort, and money.

Dr Joe Plummer, Past CRO Advertising Research Foundation Founding Director of MASB May 12, 2006



Setting The Stage (this AM)

Marketing & Finance Panel



Rick Abens Foresight ROI

Academic Perspective: Capitalizing Ad Spending



Shuba Srinivasan BU

 Accountability Journey: CIR Project Continuous Improvement in Return



Jane O'Keefe MillerCoors



Keynote Panel (AM)

X-Functional Roles in Accountability Journey



Led by Pam Forbus Sr VP Global Insights & Demand Analytics PepsiCo



MASB Fellowship Proposal (AM)



Roger Sinclair MASB Inaugural Fellow



Reporting Progress

Marketer Member Panel (AM)



Jamie Richardson Kimberly-Clark

Brand Investment & Valuation Project (BIV) (PM)



Kevin Richardson The Nielsen Company



Frank Findley MSW•ARS

Improving Financial Reporting Project (IFR) (PM)



Jim Gregory Tenet Partners



On a Different Note (PM)

Rise of the Chicago Skyscraper



Maurice Champagne
Docent w/Chicago Architecture Foundation
Author



Keynote Discussion (Tomorrow AM)

Discussion on Measuring Return on Sponsorship



Megan Lineberger MillerCoors Marketing



Jane O'Keefe MillerCoors Finance



The Other MASB Projects (Tomorrow)

Measuring Return from CPG Advertising with CLV



Leslie Wood NCP



Debra Parchetta Blue Marble Enterprises

The MASB Book I



Craig Gugel Gugelplex TV

Marketing Metrics Catalogue



Karen Ebben GM



The Remaining MASB Projects (Tomorrow)

Common Language Dictionary



Chris Bartone AMA

MASB MarCom



Kathleen Hunter ANA



Charge

- Help shape it
 - Influence current projects as they are reviewed
 - Influence future MASB Project Agenda
- Draw from it
 - Apply learning to current initiatives
- Get/Stay on the leading edge
 - Network w/other marketing accountability practitioners
 - Network w/marketing scholars



Thank-you!

