Winter 2018 MASB Board Meeting & Summit

Introductions and Charge

Dave Stewart, Loyola Marymount University MAF Trustee/MASB Chair

> February 2018 **New Orleans**



MASB Marketing Accountability Standards Board of the Marketing Accountability Foundation

The MASB Mission

Establish marketing measurement and accountability standards across industry and domain for continuous improvement in financial performance and for the guidance and education of business decision makers and users of performance and financial information.



Charter Member Organizations











Service Providers:









































































New Members

Global Marketing Impact





Foundation Trustees and Officers



Stewart 04 LMU (Chair)



Blair 04 MAF (Chair & Asst Sec)



Liodice 11 ANA CEO



Forbus 15 The Walt Disney Studios (Treasurer)



Jedidi 13 Columbia (Secretary)



Beard 13 Cardlytics



Mukherjee 17 SC Johnson CMO



Pace 17 MASB Pres/CEO



Ivie 13 **Media Rating** Council CEO

Governance, oversight, funding & administration



MASB Directors



Stewart 04 LMU (Chair)



Findley Exec Director



Abens 08 Foresight ROI



Taylor 09 MSI



Farris 10 Darden



Ebben 12 **Global Marketing** Impact



Meier 13 MillerCoors



Johnson 14 **ESPN**



Hunter 15 ANA



Boehme 16 **SC Johnson**



Tsvetkov 16 Nielsen



Ambani 16 PepsiCo



Papatla 16 **UW-Milwaukee**



Cushing 17 GM

Establish standards, allocate resources, direct projects from start through review, adoption & education



MASB Advisors



Bendle 16 **WU Ivey** (Chair)



Hanssens 06 **MMAP Center** UCLA (Emeritus)



Gugel 09 **Gugelplex TV**



Wind 10 Wharton



Gregory 11 Tenet Partners (Emeritus)











LMU

Garga 14 [m]PHASIZE







Baum 15



Kuse 08

Murphy 15 Strata Insights Millward Brown



Rosen 16 4A's



Klein 16 MSW-ARS



Gohmann 16 BSL



De Luca 16 SC Johnson



Newton 16 **BrandingDocs**



NW Kellogg



Rao 17 Cornell/SCJ



Karolyi 17 Cornell/SCJ



Seddon 17 OglivyRed



Reibstein 17 Wharton



Gruca 17 U of Iowa/Tippie



Williams 17 PepsiCo



Kuist 17 IAB



Bezzo 17 SC Johnson



Gaski 17 **ND Mendoza**



Christensen 18 MillerCoors



Advise Board on priorities, technical & functional issues, provide project resources

Other Member Representatives Engaged



Anderson Brand Finance



Kuehn GM



Jagger MSW•ARS



Goy BSL



Wood Nielsen-Catalina



Menon Millward Brown



Haigh Brand Finance



Graham PepsiCo



Kim Nielsen-Catalina



Geller Ad-iD/ANA



Donahue ANA



Scott McDonald ARF



Crang MSW•ARS



Chong Strata Insights



Haigh Brand Finance



Newell Brand Finance



Silveira OgilvyRed



Katz Columbia



Duggan ANA



Gross ANA



Speakers, Panelists, and Guests



Cantu Huddled Masses



McConnell Lucid



Williams Lucid



Ticknor
The Historic New
Orleans Collection



Kricorian The Walt Disney Studio



Wilson The Walt Disney Studio



Sandvik University of Southeast Norway



MASB Staff



Crusco 14 Executive **Assistant**



Decker-Hoppen 15 Director of Communication



Morrill 15 Director of Finance



McCullough 16 IT Director



Charge

- Shape, and advance, the marketing accountability agenda
- Demonstrate the linkage between marketing activity and financial outcomes
- Focus on difference-maker projects
- Network with other marketing accountability disciples and practitioners



Esteemed Collaborator



Stephen Diorio Forbes CMO Practice

FEB 9, 2018 (0 ogny AM

Taking the Risk Out Of The High Stakes Sponsorship Game













Thought Leaders Thought Leadership to Action FULL BIO > Contains expressed by Forbes Contributors are their own.



In the wake of compelling Super Bowl and GRAMMY Award performances - and with the Olympics and Oscars on the way most of the conversation in the marketing community has been what's wrong with sponsorships - the poor quality of the ads, waning TV audiences, and focus on political statements. Nobody is talking about what's right about sponsorships. There is a large untapped opportunity for marketers to unlock the full potential of these unique properties with better program designs. And progressive marketers that leverage technology, content, and digital channels in their sponsorship program designs are creating significantly more business value from them.



Thank-you!



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